



# WORTHINGTON INDUSTRIES

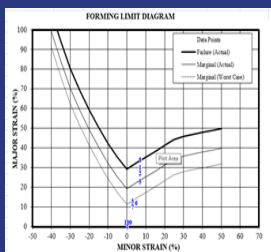
*Learn how our Material Support & Solutions team solved this customer material issue:*

## COST REDUCTION



### THE PROBLEM:

Maintaining part performance of parts manufactured with CRSH steel using lower cost alternatives while realizing joint cost savings for the customer and Worthington.



### THE ANALYSIS:

Our Metallurgists were brought in to apply their material expertise to evaluate reducing part cost while maintaining part value through analytics, technical evaluation and experience.



### THE SOLUTION:

The team identified multiple parts that were converted from CRSH substrate to HRPO substrate, resulting in a six-figure cost savings and no loss of part performance.

### THE ACTION:

When you are tasked with lowering part costs by using alternative materials without compromising part performance, contact the Material Support & Solutions team at Worthington.

**CALL US AT 1-800-944-2255**

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